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We build solutions
that grow your business

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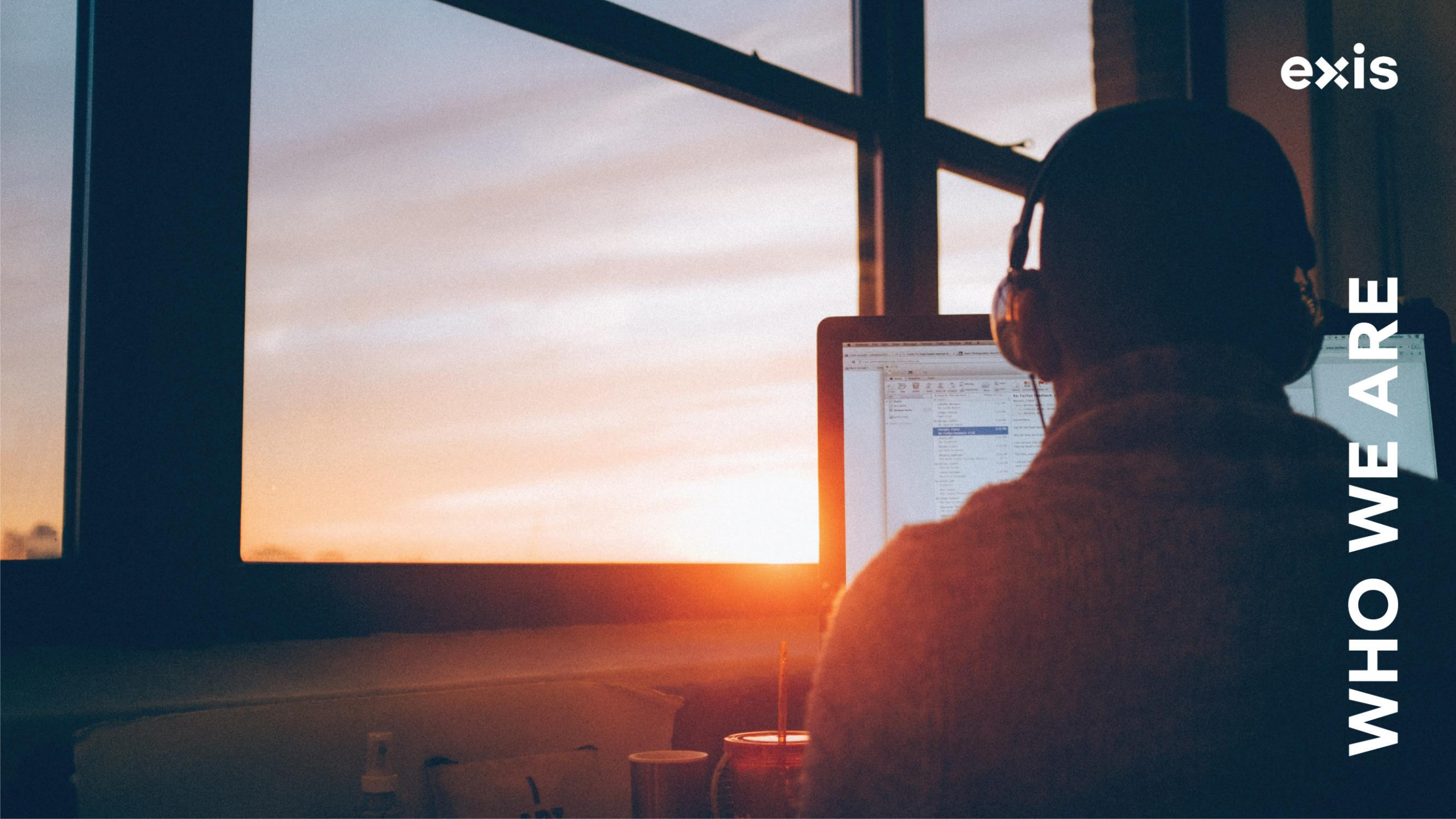
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WHO WE ARE

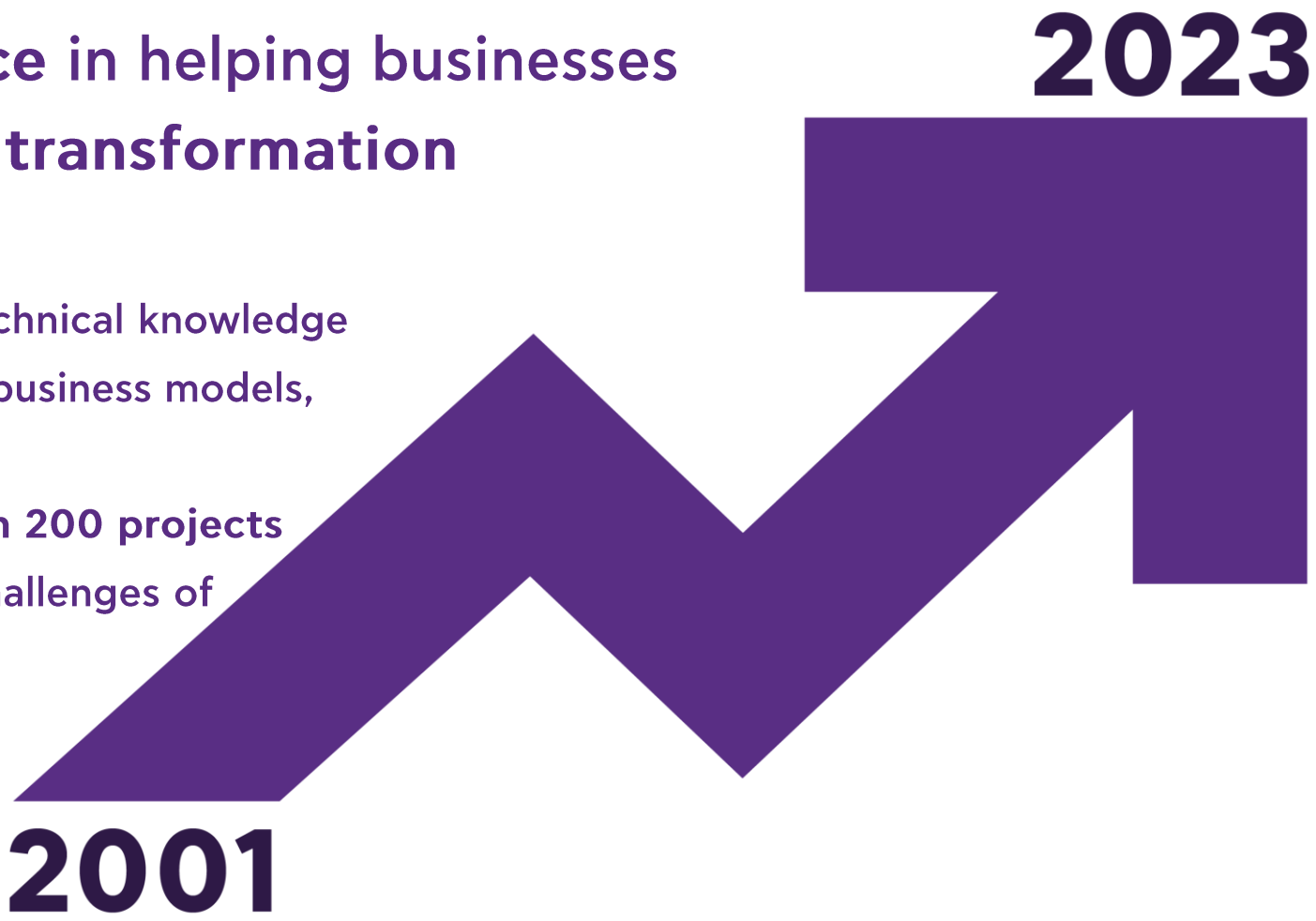
ABOUT US

EXIS is a dynamic Software, IT Consulting & Web Development company.
A team of tech solution engineers, with robust experience in helping companies to improve business performance through digitalization and business automation.

OUR HISTORY

22+ years of experience in helping businesses accelerate their digital transformation

- We combine the business and technical knowledge required to suggest the necessary business models, processes and software tools.
- With a track record of more than 200 projects we are here to help you face the challenges of your business.



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WHAT WE DO

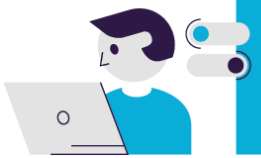
WHAT WE DO

We provide a holistic approach that helps businesses **grow and improve, by following a pre-defined and internally-communicated roadmap.**

Digital Transformation of businesses which includes:

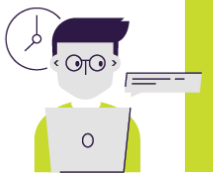
- **Business Software**
- **Technology Consulting**
- **Websites & E-Shops**

Trusted by a wide and diverse spectrum of companies across industries.



Business Software

Technology Consulting



Custom websites & e-shops

BUSINESS SOFTWARE

- **Internal Operations Automation Solutions**
  - Offer, Order & Quotation Management
  - Workflow Management
  - Sales & Commissions Management
  - Loyalty Schemes
  - PnL & Custom Financial Management
  - Business Systems Integration (e.g. ERP, CRM)
- **CRM and CX Management Solutions**
- **Workforce Management Solutions**
- **System & Data Consolidation & Optimization**

TECHNOLOGY CONSULTING

- Business Process Re-Engineering (BPR)
- RFP Consulting
- Consulting Services on CRM
- Business Support Systems (BSS)
- Technical Assistance & Support
- Digital Transformation

WEB SITES & E-SHOPS

MOBILE APPLICATIONS

- Commercial apps
- Intranet corporate apps

WEBSITES & E-SHOPS

- Custom design
- E-commerce (B2B & B2C)
- Platforms
- 3rd Party integrations

DREAM
BIG.
exis
HOW WE DO IT

HOW WE DO IT

We **enable businesses to achieve their vision** by using **innovative end-to-end tools and methodologies** powered by the **latest technologies**

Microsoft

Silver Partner - ISV / Application Development

Creatio

ONE Platform, to automate industry workflows & CRM with No-Code

ORACLE

Experienced Consultants

GRECA
Greek e-Commerce Association

Official Member

Developer

Member of the Apple Developer Program

developers

Android Developers

RADEFY

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Guest access management for the hosting industry

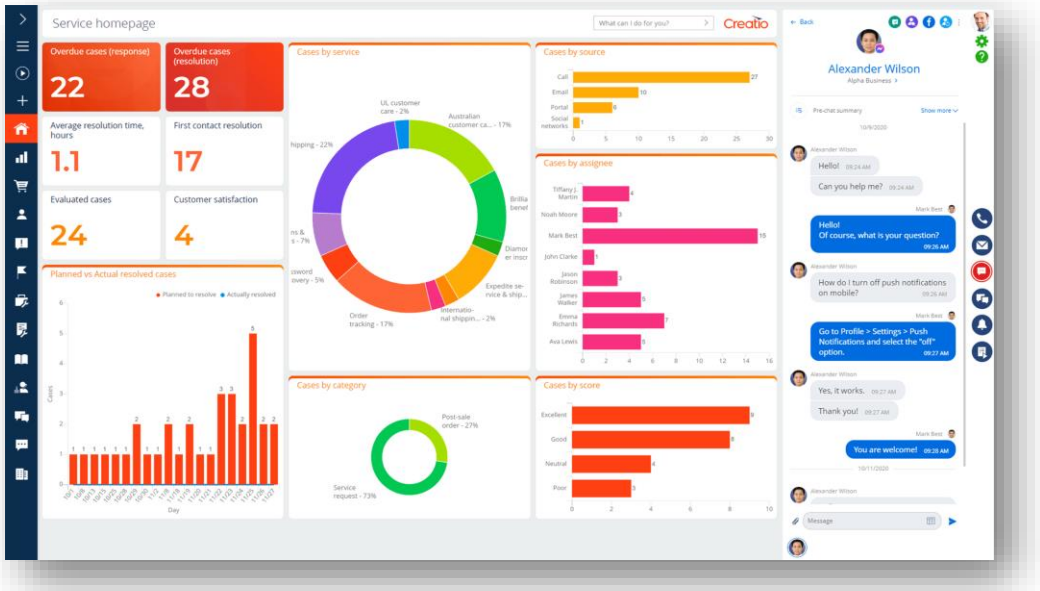
- RADEFY has designed a fully scalable cloud-based platform, which in collaboration with proprietary edge-to-cloud devices, provides a uniquely innovative solution to the chronic problems of the hosting industry.

- We address the global hospitality markets pain points and enable businesses to reduce their operating costs and increase their profitability.

- **Schedule access for employees, vendors and customers.**
- **Manage one or 100s of locations all from our cloud-based software.**

Creatio

ONE Platform, to automate industry workflows & CRM with No-Code



- Powerful applications for CRM (such as sales, marketing, and service) to boost customer experience and drive engagement.
- Ready to use workflows for 20 industries to automate specific customer-facing and operational use cases.

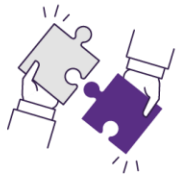
- **CRM Sales**
- **CRM Marketing**
- **CRM Service**

AHEAD

ASSESS • HIGHLIGHT • ENGAGE • ADJOIN • DEVELOP

- **ASSESS**
  your Current Status

- **HIGHLIGHT**
  your Future Goals



- **ENGAGE**
  to your Mission

- **ADJOIN**
  New Procedures
  & Business Software

- **DEVELOP**
  your Business and
  your People's expertise

PROJECT PLANNING

GOALS & BUSINESS REQUIREMENTS
Set our ultimate goal and define what.

IDENTIFY PAIN POINTS
We listen to your needs and identify the areas that need improvement.

SOLUTION SUGGESTION
Ensuring both business and technical goals are being met.

REQUIREMENT ANALYSIS
Familiarization with client's Business processes. Technical specifications are defined.

PROJECT EXECUTION
Following an iterative & customer centric methodology.

QUALITY ASSURANCE & DELIVERY
Making sure the deliverables meet your expectations.

SUPPORT
Always by our side ensuring continual operation.

exis
OUR CLIENTS

OUR CLIENTS

3M

Unilever

vodafone

WIND

AVON

OTEGLOBE

PHILIP MORRIS INTERNATIONAL

ΕΡΤΟΕ

ΕΥΔΑΠ

ΟΠΕΚΑ
ΟΡΓΑΝΙΣΜΟΣ ΠΡΟΝΟΙΑΚΩΝ ΕΠΙΔΟΜΑΤΩΝ & ΚΟΙΝΩΝΙΚΗΣ ΑΛΛΗΛΕΓΓΥΗΣ

Pharmazac

LEO

elpedison

EURONAV
The ocean is our environment

A.M.NOMIKOS

KAWACOM
Obsession with Quality

LELOSGROUP

autoUnion
car rental

OLYMPIC FOODS
ΣΤΗΝ ΚΟΡΥΦΗ ΤΗΣ ΠΟΙΟΤΗΤΑΣ

CSR HELLAS
ΜΑΖΙ ΓΙΑ ΕΝΑ ΒΙΩΣΙΜΟ ΜΕΛΛΟΝ

ΔΕΗ

radefy

D.med
healthcare

argirobarbarigou

WHAT THEY SAY ABOUT US

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WHAT THEY SAY ABOUT US

> Going with EXIS is one of the best choices that we could have made.

IT Business Relationship Manager Support,
South East Europe, 3M Hellas

> Their accessibility and willingness to respond at any given point in time stood out to us.

Marketing & Sales Support Manager,
Avon Greece

> The individuals in their company are friendly and try to understand the client's issues.

Risk Officer & Treasurer,
A.M. Nomikos Transworld

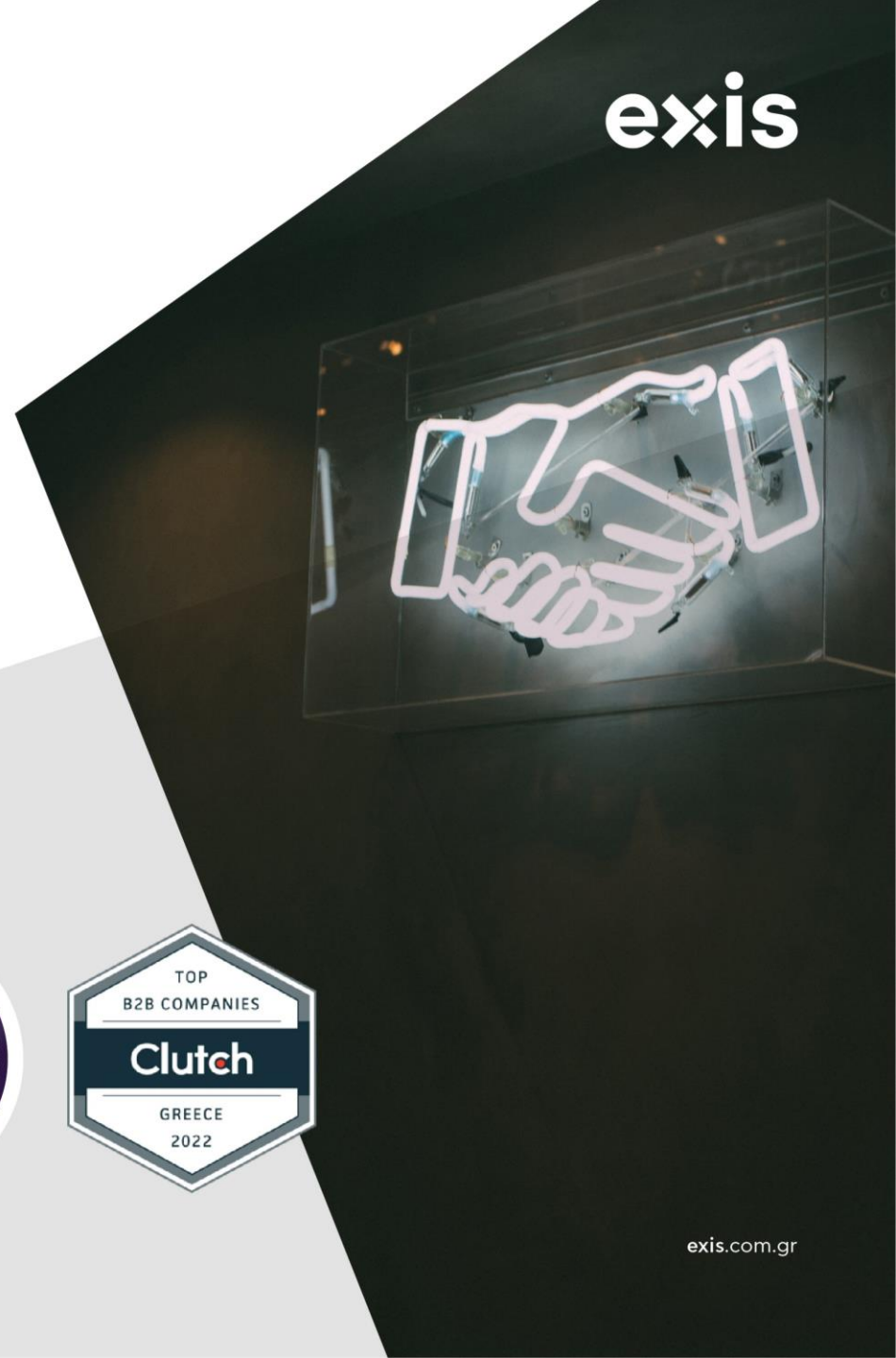
WHAT THEY SAY ABOUT US

> Agility and speed were impressive as well as the scope of services and work they can cover.

Director IT – EU SE Cluster

PHILIP MORRIS INTERNATIONAL

5.0 ★★★★★



#1 Clutch B2B Solutions Provider in Greece 2022

TOP B2B COMPANIES Clutch GREECE 2022

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We build solutions
That grow your business
Thank You
exis.com.gr